



TRAINING
RESOURCE
NETWORK
trninc.com

20 Years of
Disability
Resources for
Professionals
Consumers
& Families

2010

STAFF TRAINING

ON-DEMAND Web-Based Training

Course costs vary depending on content and access time. Current content, interactive activities, and flash presentations. Simple to navigate. Be in training in minutes!

✓ **Enhancing the Lives of Adults with Disabilities**
ORIENTATION FOR NEW STAFF
\$89

Users receive an 18-hour Certificate with a passing score on completion. 14-day access. Based on TRN's best-selling disability orientation training manual:

- ~ Understanding Disabilities and Supports
- ~ A Quality Life in the Community: Normalization
- ~ Understanding and Supporting Effective Behavior
- ~ Teaching People with Disabilities Useful Skills
- ~ Everyday Health and Safety

✓ **The Disability Industrial Complex: Ending the Segregation of People with Disabilities**
\$15.⁹⁵

This audio/slide presentation covers the reasons why people with disabilities should not be segregated from community life in the name of treatment by a disability industrial complex that has lost touch with its mission. Audio and Powerpoint. Approx. two hours. 24-hour access from time of purchase.

Course offerings continually updated.
Check <http://trn-store.com>

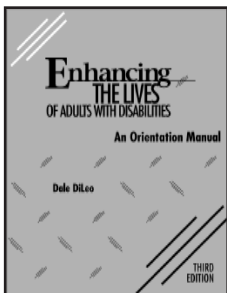
On-Demand Training Material

Downloadable topics to your computer from our e-store. Order and immediately print copies or read it on your computer. Forms, Chapters, and Training Brief Articles are reproducible for trainings. <http://trn-store.com>

\$8

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|--------------------------------------|--------------------------------------|
| Co-Workers and Supervisors in SE | Successful Job Interviews |
| Employer Hiring Incentives | The Americans with Disabilities Act |
| Inclusion & Community Membership | The Role of Employment Specialists |
| Introduction to Supported Employment | Alternative Communication at Work |
| Managing Psychiatric Symptoms | Where Job Developers Lack Confidence |
| Reasonable Accommodations | ...and more |

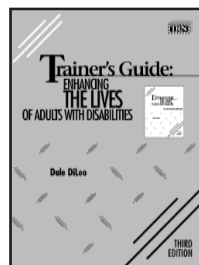
Orientation to Community Services



Enhancing the Lives of Adults with Disabilities
An Orientation Manual: 3rd ed.
Dale DiLeo

Endorsed by many agencies and states as their introductory training for new staff. Approachable and concise, it covers practical material from natural supports to citizen advocacy. Highly flexible, it can be self-paced, part of a curriculum, or a resource guide. It covers working in residential services, day programs, and supported employment. Each section ends with a post-test.

\$24.⁹⁵ ♦ 104 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-38-2



Trainer's Guide:
Enhancing the Lives ...

The companion *Trainer's Guide* provides resources trainers must have at their fingertips. It includes the condensed full text of the *Orientation Manual* at far left, all the answers to each post-test, and sidebars on every page that contain notes for the trainer.

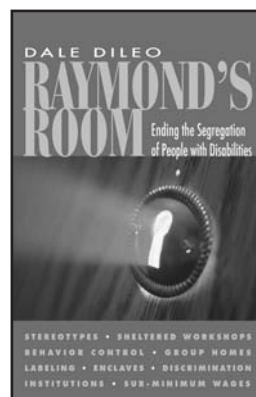
♦ **"Sensitively focuses on most difficult challenges"** ♦ **"Use of respectful language has had a strong modeling effect"** ♦ **"One of the most concise and readable documents for both professionals and paraprofessionals I have ever run into"** ♦ **"Better than any I've ever seen and I had quite a collection as director of staff development"**



Developmental Disabilities:
Faces, Patterns, Possibilities

Provide your staff with the basic information on developmental disabilities. This engaging CD-ROM uses interactive training to provide an overview of mental retardation, autism, cerebral palsy, and epilepsy. It includes personal stories on video, readings, and quizzes. An excellent introductory tool to help learn what people can accomplish. By using video clips, this training tool puts a human face on knowledge about disabilities.

\$95 ♦ CD-Windows



Raymond's Room
Ending the Segregation of People with Disabilities
Dale DiLeo

Critiques a system that prevents people from working and living in our communities, despite new techniques and approaches proven effective in helping even those with the most serious challenges to be employed and to have a home to call their own. (see <http://www.raymondsroom.com>)

\$15 ♦ 230 pages ♦ 6" x 9"

ISBN 978-1-883302-55-9

BOOK of the YEAR Finalist,

ForeWord Magazine, Non-Fiction

PERSON-CENTERED PLANNING



My Life, My Dream

A Guide to Person-Centered Planning

Indiana Institute on Disability & Community, Indiana University

Set of training tools to introduce staff, families, and people with disabilities to person-centered planning. The video covers key elements to the process, and introduces

two individuals and the story of how the planning process was used to make changes in their lives. The 26-page guide-book complements the video with examples, ground rules, action plans, and suggestions.

\$49.95 ♦ 29-minute DVD or VHS video
26-page guide ♦ 11" x 8.5" ♦ CC



Whose Life Is It Anyway?

A Look at Person-Centered Planning and Transition

Training CD covers circles of support, the PATH process, and MAPS, all with video, text, audio, and self-study activities.

\$49 ♦ CD Windows/Mac

WWW.TRNINC.COM

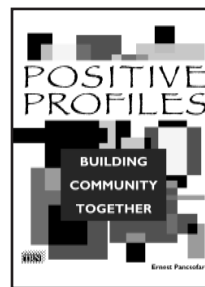
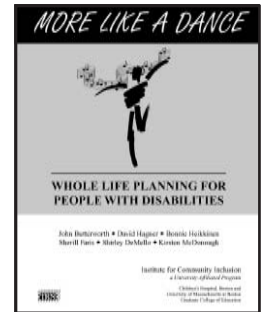
More Like a Dance

Whole Life Planning for People with Disabilities

A terrific overview of person-centered planning! Video follows the life planning of four individuals with significant disabilities who talk about their goals and life dreams. Use the manuals to train on the "how-to's."

Provide the pocket guides to consumers and their families. Includes 21-minute video, two copies of the 48-page manual, and five copies of *It's My Meeting*, a 20-page guide for families and people with disabilities on planning meetings.

\$109 \$99 ♦ 21-minute VHS or DVD video ♦ two manuals
♦ five pocket guides ♦ \$10 pdf (manual only)



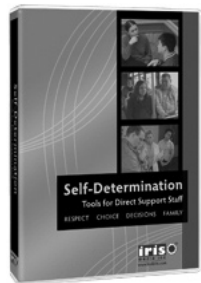
Positive Profiles

Building Community Together
Ernest Pancsofar

A collection of fun and engaging training exercises to help people learn about the individual characteristics and strengths of the people they support. Includes forms, activities, and exercises to assist in developing useful personal profiles.

\$24.50 \$12.50 ♦ 88 pages ♦ 8.5" x 11"
ISBN 1-883302-26-9 ♦ pdf \$10

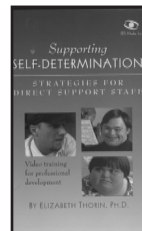
SELF-DETERMINATION



Self-Determination: Tools for Direct Support Staff

Trains staff and others to identify strategies to promote and respect self-determination. Targeted to help people become allies in supporting individuals with disabilities to control their own lives and make their own decisions.

\$150 ♦ 66-minute DVD
38-page viewer guide



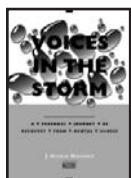
Supporting Self-Determination:

Strategies for Direct Support Staff

This research-based video provides six strategies for support staff to promote self-determination. Viewers first meet Andy, an aspiring actor and singer who has Down syndrome and who leads an independent, self-determined life. Next, three scenarios depict direct support staff providing opportunities for self-determination.

\$99 ♦ 20-minute VHS video
reproducible manual ♦ closed captioned

DISABILITY AWARENESS



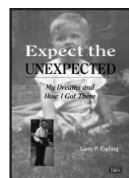
Voices in the Storm

A Personal Journey of Recovery from Mental Illness

J. Alyson Hastings

This breakthrough book describes the author's childhood of severe abuse, her retreat for safety into herself, and her experience of and recovery from mental illness.

\$15.95 \$5.95 ♦ 159 pages ♦ 7" x 10" ♦ ISBN 1-883302-27-7 ♦ pdf \$6



Expect the Unexpected

My Dreams and How I Got There

Larry P. Espling

Share a journey from his childhood to a full adult life. Explore the difference community participation makes. Discover specific strategies to build a satisfying life.

\$13.95 ♦ 81 pages ♦ 7" x 10" ♦ ISBN 1-883302-22-6 ♦ pdf \$10

SUPPORTED LIVING & COMMUNITY



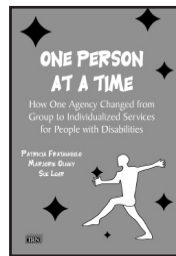
Getting Around

Teaching Community Mobility Skills to Adolescents & Young Adults with Disabilities

M. Sherril Moon, Glenda Hernandez, & Debra Neubert

Train people to travel so they can work, shop, and recreate. Training details for all modes of community transportation. Has forms, checklists, surveys.

\$19.95 \$9.95 ♦ 49 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-49-8 ♦ pdf \$8



One Person at a Time

How One Agency Changed from Group to Individual Services for People with Disabilities

Patricia Fratangelo, Marjorie Olney, & Sue Lehr

Chronicles one agency's quest to serve people based on what each really wants and needs, rather than fitting people into pre-existing models. The agency operated several group homes that included people with complex support needs. Follow along as staff and board take a journey that leads to the closing of group homes and the development of new supported living service... one person at a time.

\$24.95 ♦ 122 pages ♦ 7" x 10" ♦ ISBN 1-883302-41-2 ♦ pdf \$19.95



Keeping House

This video illustrates housekeeping activities step-by-step within an entertaining story about Mary, a young woman with a developmental disability, and her friends, who want to have a party. As they decide to clean house, they accomplish chores that lead to a comfortable living environment.

30-minute VHS video (\$29) or DVD (\$39) ♦ closed captioned



Journeys in Progress

This video tells the story of four individuals who develop community connections through person-centered planning and community outreach.

\$39 ♦ 17-minute DVD video ♦ closed captioned



Cultivating Community

This companion video explores how six individuals develop community connections through person-centered planning. It updates the stories of the four people portrayed in *Journeys in Progress* (above).

\$39 ♦ 22-minute DVD video ♦ closed captioned



It's My Home!

The Family/Consumer Pocket Guide for Supported Living

Help people make good decisions about residential services by discussing options beyond facilities and group homes. This pocket guide discusses neighborhoods, roommates, creative supports, and home ownership.

\$8 ♦ 20 pages ♦ 5.5" x 8.5" ♦ ISBN 1-883302-33-1



A Guide to Building Community Membership

Jane Harlan, Jennie Todd, & Peggy Holtz

This new resource presents a collection of ideas, tools, and techniques that have been found by the authors to be effective in their journey to community membership with older adults with disabilities. Examples are drawn from direct experiences of community builders and people with disabilities.

\$19.95 ♦ 97 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-42-0



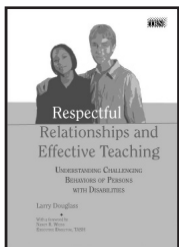
Walk Your Way to Fitness

Walk, Workout, Be Active for People with Intellectual Disabilities

This three-disc fitness course is designed for adults with intellectual disabilities who want to start a walking and fitness program. Each DVD provides lively instruction and contains a subtitle track in English. Join two walking coaches as they teach and encourage a diverse group of classmates who want to be fit and active. Learn how to: use a pedometer (not included), set and meet walking goals, develop an active lifestyle, get around barriers to exercise, encourage progress and stay positive, and make lasting lifestyle changes

\$60 ♦ 3 DVDs

POSITIVE BEHAVIORAL SUPPORT



Respectful Relationships and Effective Teaching

Understanding

Challenging Behaviors

of Persons with Disabilities

Larry Douglass

People can act in challenging ways, but if we examine their behaviors closely, we can hear messages and build relationships. Meet people the author has worked with and come to know. For educators, parents, service providers, and all interested in solution-based problem solving and better understanding/assisting people with disabilities.

24.95 ♦ 109 pages ♦ 7" x 10" ♦ ISBN 1-883302-54-4 ♦ pdf \$19.95



Managing Threatening Confrontations

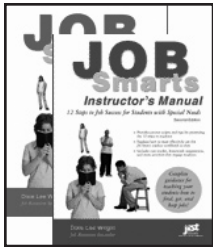
For direct service staff in the fields of developmental disabilities and mental health who deal with emotional situations that can escalate. Presents a five-stage framework for managing challenging behaviors, using situational reenactments that include actors with developmental disabilities. Realistic scenes follow the process and show both unskilled and effective staff responses. Participants learn to recognize the stages and respond appropriately:

adaptive, tension, emotional distress, physical distress, and recovery. Helps staff understand and manage escalating behaviors.

\$99 ♦ 25-minute DVD video

video guide/training manual ♦ CC

CAREER PLANNING



Job Smarts

Over 40 worksheets to help guide job seekers in discovering strengths, finding the right employment, applying and interviewing, and developing job-keeping skills. The *Instructor's Manual* provides for each activity included in the workbook, a set of objectives, notes for the trainer on how to conduct the activity, suggested comments, optional activities to supplement learning, case studies, and suggested homework.

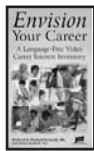
\$29.95 manual ♦ \$13.95 worksheets ♦ 8.5" x 11"



Barriers to Employment Success Inventory

This assessment is a cost-effective way to document key employment barriers of any job seeker in order to develop an action plan. Using a score sheet, rate 50 simple statements, then self-score these items and graph the results, all on the same fold-out.

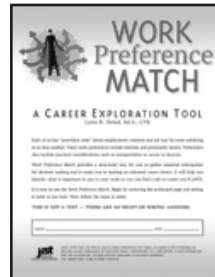
\$24.95 ♦ 6-panel fold-out ♦ set of 10 ♦ administrator's guide consumable ♦ 8.5" x 11" ♦ ISBN 1-56370-859-0



Envision Your Career: Language Free Career Interest Inventory

Job-seekers can watch 66 brief video clips of various occupations beyond the stereotypes from Holland's Theory of Types. Users self-rate interests and learn about occupational types (realistic, investigative, artistic, social, enterprising, and conventional). Scoring sheet and administrator's guide.

\$149 ♦ 22-minute DVD or VHS video ♦ closed captioned



Work Preference Match: A Career Exploration Tool

The Work Preference Match is an easy yet structured way for individuals to identify and compare their work needs, skills, interests, and desires to the realities of jobs. Individuals consider a broad range of 125 work-related factors, grouped by work tasks, environment, schedule, supervision, compensation, work culture, and social issues. After following some easy steps, test takers have a completed grid of their most important work-related preferences for use in exploring and deciding on careers. Identifying work needs and preferences prior to or as part of career exploration, job preparation, and the job search makes these processes realistic, targeted, and effective.

\$24.95 ♦ 6-panel fold-out ♦ set of 10 ♦ administrator's guide consumable ♦ 8.5" x 11" ♦ ISBN 1-59357-308-1



Transition-to-Work Inventory

The Transition-to-Work Inventory assesses levels of interest in a wide variety of nonwork activities. Test takers review a list of 84 nonwork activities and rate their like (or dislike) of each one. Their scores connect to 14 major career interest areas. The inventory opens up to a career exploration chart that presents a wealth of information. Includes: many job titles, related education and training, and self-employment options. Plus, space is provided for listing the pros and cons of various possibilities, writing the next steps to take, and journaling.

\$24.95 ♦ 6-panel fold-out ♦ set of 10 ♦ administrator's guide consumable ♦ 8.5" x 11" ♦ ISBN 1-59357-075-9

Career Development

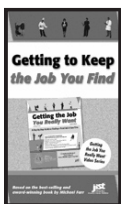


Take Charge of Your Job Search!

A Handbook to Empower Unemployed People to Find Their Own Jobs
Frances Curriel

Helps job seekers develop lifelong skills to find and get the right job.

\$20 ♦ 101 pages ♦ 7" x 10" ♦ ISBN 1-883302-11-0 ♦ \$14 pdf



Getting to Keep the Job You Find

Now that you have a job – find out how to keep it and get ahead. Teaches how to stay on track toward job success using 12 steps. Actual employers, career counselors, and job seekers talk about what things to avoid, how to examine the future of a career, and what to do to prepare. Helps teach what questions to ask your boss and when to ask them.

\$129 ♦ 21-minute VHS or DVD video ♦ closed captioned



Looking Sharp

In Job Interviews and On the Job
While your skills, abilities, and other factors play a big role in your career success, your dress and appearance are also significant. Looking sharp and professional in any job can give your career a boost, and these videos will show you how!

Each DVD helps train people to present themselves in the best possible way. Each focuses on tips with clear examples, from avoiding certain clothing to hair and nail care.

A: Dressing-17-minute DVD, \$109

B: Grooming-17-minute DVD, \$109; Set of two, \$199

TRANSITION



The Road Ahead:

Transition to Adult Life for Persons with Disabilities-2nd ed.

Keith Storey, Paul Bates, & Dawn Hunter, Eds.

This new edition adds fifty pages to a book that has received rave reviews from a wide range of readers. Transition from school to adult life is particularly difficult for youth with disabilities. The vast majority are either unemployed or underemployed with low wages

and no benefits. This resource provides strategies and ideas for improving their lives, from assessment and instructional strategies to career development and supported living. Written by 21 nationally recognized transition experts, it is a must resource.

"A powerful, well-written resource for all involved in transition from school to work or other environments." *Journal of Applied Rehabilitation*

\$39 ♦ 271 pages ♦ 7" x 10" ♦ ISBN 978-1-883302-50-4



My Future, My Plan A Transition Planning Resource for Life After High School

A transition planning resource that includes a video and discussion guide as well as a student manual and a family/teacher guide. These are designed to inform students with disabilities and their families about the transition planning process and encourage them to use this process to achieve their goals for life after high school. This resource can be used to engage groups of students with disabilities, their families, and professionals in the transition planning process. *Students with disabilities that have an individualized educational program (IEP) are required to have a statement of transition included in their IEP by the time the student is age 14, or earlier if the IEP team finds it appropriate.* My Future My Plan encourages students and their families to be involved in the transition planning process, start transition planning early, and take a lead role in planning the life they want after high school.

\$59 ♦ VHS video/discussion guide, student manual, family/teacher guide
\$34.⁹⁵ ♦ student manual only



Working with Parents

This CD provides the viewer with information to assist families when preparing their sons or daughters with disabilities to work in their local communities. The CD contains audio interviews, a video presentation, fact sheets, related web links, and important contact information.

\$24.⁹⁵ ♦ 1 CD



Where Did the Time Go?

Transition to Adult Life Pocket Guide

What every student, family, and teacher needs to know about transition.

\$8 ♦ 22 pages ♦ 5.5" x 8"

See page 10 for more information on pocket guides.

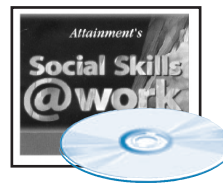


It's All Part of the Job:

Social Skills Training for the Workplace

Four real-life workers with developmental disabilities and their employers discuss and demonstrate the social skills needed for job success. Features punctuality, attendance, appearance, getting along with others, taking breaks, following directions, and getting the job done. Entertaining, motivational, and award-winning (Editor's Choice Award, *Booklist*; Golden Eagle, CINE Media Festival). See related *Social Skills at Work* CD (right).

\$39 ♦ 21-minute DVD video ♦ closed captioned

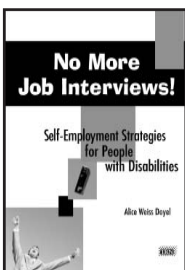


Social Skills at Work CD Multimedia Training

Features real workers with disabilities and their employers in job settings. Covers five key areas: appearance, being on time, friendliness, being a team player, and readiness to work. Movies and text accompany each skill area. Movies are closed captioned and run five minutes. Then text reinforces the movies and can be selected to be read aloud. Requires Windows 95 or later or Macintosh 7.5.1 or later. Based on *It's All Part of the Job* video (left).

\$129 ♦ CD-Windows/Mac

SELF-EMPLOYMENT



No More Job Interviews!

Self-Employment Strategies for People with Disabilities
Alice Weiss Doyel

Written by a successful entrepreneur with a disability, this book provides all the information you need to support individuals with disabilities in self-employment.

\$29.⁹⁵ ♦ 183 pages ♦ 6" x 9"

ISBN 1-883302-36-6 ♦ \$24.95 pdf



Self-Employment: From Dream to Reality!

An Interactive Workbook for
Starting Your Small Business-3rd Edition
Linda Gilkerson & Theresia M. Paauwe

Leads readers through the planning and start-up process for starting a small business. With very clear explanation, examples, exercises, and worksheets, you learn what it takes to succeed. The separate

Instructor's Resources CD includes activities, discussion/quiz questions, assignments, and more.

Workbook: \$21.⁹⁵ ♦ 170 pages ♦ 8.5" x 11" ♦ ISBN 978-1-59357-520-5

Instructor's Resources: \$24.95 ♦ CD-Windows/Mac

Hoist Your Own Sails

Self-Directed Employment for People with Disabilities Pocket Guide

See page 10 for more information on pocket guides.

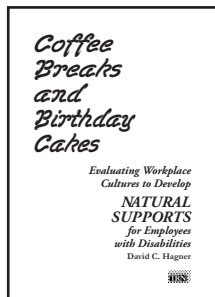
NATURAL SUPPORTS



Facilitating Workplace Supports Natural Supports for Employees with Disabilities

This 14-minute DVD provides clear illustrations of how to develop natural supports for workers with disabilities. It provides examples of natural cues, supporting co-worker training, and how on-the-job relationships extend to social experiences outside the job. The video focuses on natural environmental support during the job search, job design, job training, and learning the workplace culture.

\$29 ♦ 14-minute DVD video ♦ closed captioned



Coffee Breaks and Birthday Cakes Evaluating Workplace Cultures to Develop Natural Supports

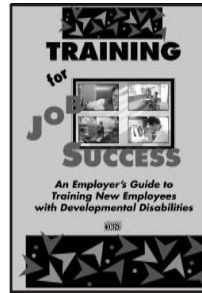
David Hagner

This book discusses workplace culture, the rich and varied set of rules that determines how we act at work, how we fit in, and how well we do our jobs. Workplace culture directly determines the success of workers with disabilities and those who support

them. Also presents the two-part *Workplace Culture Survey*. Part A assesses 31 elements at any work site. Part B measures the degree to which a person is included in a workplace culture. Text has tips to help employment specialists consult to employers. Includes a copy of *Workplace Culture Survey*.

\$29 (includes one book: 123 pages; one survey: 13 pages)

6" x 9" ♦ ISBN 978-1-883302-31-3 ♦ \$10 for five additional surveys

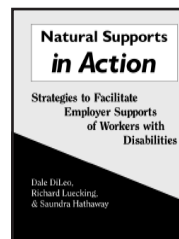


Training for Job Success: An Employer's Guide to Training New Employees with Developmental Disabilities

The first resource on developing natural supports that is targeted to businesses!

Recent research has found better outcomes when employers have had training on how to support workers with disabilities. This nicely packaged training kit includes a professional 30-minute video and a set of five workbooks designed to teach co-workers and supervisors how to train employees with developmental disabilities. Using real world examples, it covers the basics of task analysis, prompting, reinforcement, and error correction.

\$129-\$89 ♦ 30-minute DVD video ♦ five 24-page workbooks
five certificates of completion ♦ ISBN 1-883302-29-3



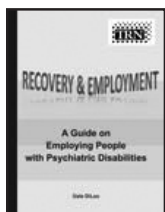
Natural Supports in Action Strategies to Facilitate Employer Supports of Workers with Disabilities

Dale DiLeo, Richard Luecking,
& Sandra Hathaway

This book is designed to help employment professionals learn firsthand about using workplace supports natural to the job setting and social culture. The authors discuss the reasons why using natural supports is integral to job success and how they work most effectively. Also included: over 30 detailed descriptions of natural supports in action.

\$25 ♦ 81 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-10-2 ♦ pdf \$20

WORKERS WITH PSYCHIATRIC DISABILITIES



Recovery & Employment A Guide to Employing People with Psychiatric Disabilities

Printable pdf that provides a step-by step overview of the role of work in recovery. Provides a review of laws, funding, working with assertive community treatment teams, career assessment and planning, job development, and on-the-job support.

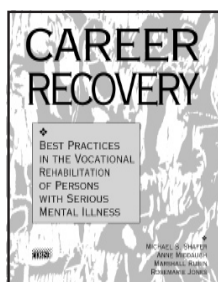
\$19 ♦ pdf file ♦ 94 pages



Accommodating Employees with Psychiatric Disabilities in the Workplace

Excellent introduction for staff, people with disabilities, and employers on how to accommodate workers with disabilities. Using common scenarios, the video explains psychiatric disabilities and what kinds of accommodations are required and gives examples of those that are not.

\$125.⁹⁵ ♦ 30-minute VHS video ♦ closed captioned

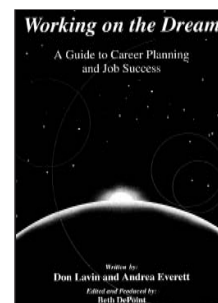


Career Recovery Best Practices in the Vocational Rehabilitation of Persons with Serious Mental Illness

Michael S. Shafer, Anne Middaugh,
Marshall Rubin, & Rosemary Jones

A state-of-the-art resource on helping people with psychiatric disabilities obtain employment. 12 chapters on best practices on topics in voc rehab and psychiatric disabilities.

\$29 \$20.⁹⁵ ♦ 109 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-24-2



Working on the Dream A Guide to Career Planning and Job Success

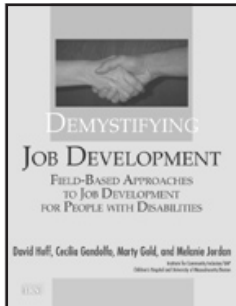
Don Lavin & Andrea Everett

This manual is about person-centered career development for people with serious mental illness. It encourages readers to take charge in choosing a career path, developing job goals, and taking responsibility for planning job search strategies.

\$18.⁵⁰ ♦ 136 pages ♦ 8.5" x 11"

JOB DEVELOPMENT & MARKETING

Books



Demystifying Job Development

Field-Based Approaches for People with Disabilities
David Hoff, Cecilia Gandolfo, Marty Gold, & Melanie Jordan

Provides the core strategies to successfully place people with disabilities in quality community jobs. It uses a framework that highlights social inclusion and the use of natural supports, focusing on what each person wants to do and can do NOW, rather than on what they have to change to become "job ready."

\$29.95 ♦ 105 pages ♦ 8.5" x 11" ♦ ISBN 1-883302-37-4 ♦ \$25.95 pdf

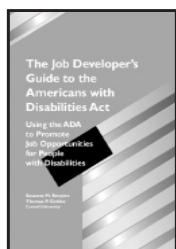


Get the Marketing Edge!

A Job Developer's Toolkit for People with Disabilities
Dale DiLeo & Dawn Langton

Using real-world examples, this e-book describes essential tools of marketing and job development. Covers personal interactions with employers and includes 10 full-page sample forms, fact sheets, and resumes.

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The Job Developer's Guide to the Americans with Disabilities Act

Susanne Bruyère & Thomas Golden, Eds.

Detailed overview of the ADA employment provisions and the reasonable accommodation process. Hones in on how to take full advantage of the ADA in your organization's public relations, marketing, and training.

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Beyond Traditional Job Development

The Art of Creating Opportunity
Denise Bissonnette

Offers invaluable ideas to catapult job developers from scarcity to abundance. Discusses the philosophy and practice of entrepreneurial job development and challenges conventional wisdom about the current job market. Provides ways to fine tune employer presentations, motivational tips on making employer contacts, revitalizing employer relationships, and turning challenges into job opportunities.

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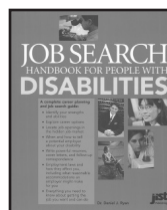


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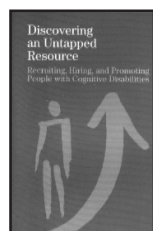


Job Search Handbook for People with Disabilities

Daniel Ryan

Explores the hidden job market. Includes networking tips, Internet job searches, tracking worksheets, interview preparation, overcoming rejections, and the ADA.

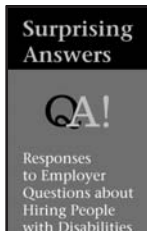
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Discovering an Untapped Resource

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Surprising Answers

Help answer the most frequently asked questions employers have about hiring persons with disabilities: Where do I find qualified employees with disabilities? What is a reasonable accommodation and what is the cost? How do I deal with co-workers attitudes? Can I fire an employee with a disability? What are the tax incentives for hiring people with disabilities?

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Videos

EMPLOYMENT

Conversion/Organizational Change



Promoting Organizational Change Webcast Series

Information on strategies for moving from facility-based to community employment. Presenters share real-life experiences of successes and barriers to change. Includes audio interviews, video presentations, fact sheets, web links, and contact information.

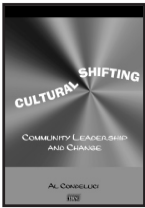
\$24.⁹⁵ ♦ 2 CD set



Conversion: Making Community a Reality

This DVD can educate families, boards, staff, and people with disabilities about the movement toward supported employment and away from sheltered work. It reviews the benefits of community jobs through the eyes of workers with disabilities, parents, and employers. It also discusses the changes an agency must make to offer these opportunities through conversion of its organizational structure.

\$49 ♦ 18-minute DVD video ♦ closed captioned



Cultural Shifting Community Leadership and Change Al Condeluci

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Supported Employment in Business Expanding the Capacity of Workers with Disabilities Paul Wehman, Ed.

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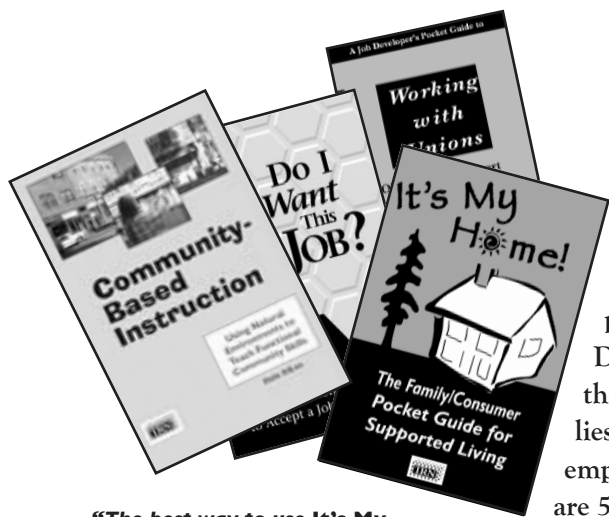
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Self-Determination

Understanding Core Principles Needed for People with Disabilities to Control Their Own Lives

Thomas Nerney

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Employer Perceptions of Workers with Disabilities

John Nietupski, Susan Hamre-Nietupski, & Dale DiLeo

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The Employer's Pocket Guide to Supporting Workers with Disabilities – 2nd Ed.

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The Family Pocket Guide to Supported Employment:

How to Help Your Family Member with a Disability Develop a Meaningful Career

Share this guide with families – it's written in everyday language, not jargon. Contents: Why a Job Is Important, Individualized Jobs, How SE Works, How to Figure Out What Kind of Work to Do, How to Find a Good Job, Laws Affecting SE, Family Questions about Work, and What to Expect from the Service System.

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Thomas Golden

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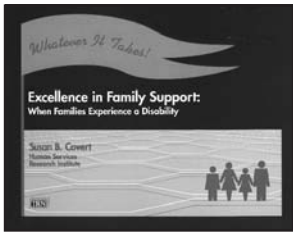
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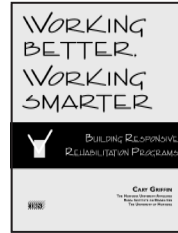


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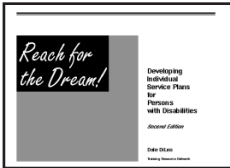


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Cary Griffin

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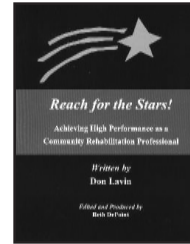


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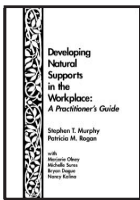


Reach for the Stars Achieving High Performance as a Community Rehabilitation Professional

Don Lavin

This is the book for people who believe that being good at their job just isn't good enough. It was written primarily as a staff development and training resource for anyone in a community rehabilitation agency. Introduces fundamental principles to strive for job excellence and encourage staff to become high-performers. Customized learning exercises at the end of each chapter.

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A Practitioner's Guide
Stephen Murphy & Patricia Rogan

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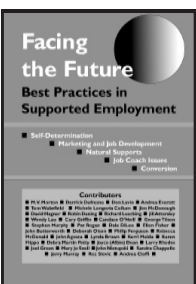
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Wendy Parent, John Kregel,
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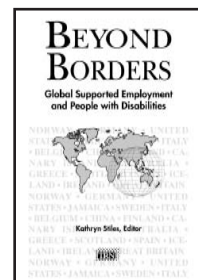


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